

RESOLUTION NUMBER 1020

**A RESOLUTION APPROVING THE ENTRY OF A
PURCHASE CONTRACT IN EXCESS OF \$100,000
(CITYWIDE COMPUTER REPLACEMENT PROJECT)**

WHEREAS, the City Council (the “Council”) of the City of Sumter, South Carolina (the “City”), has enacted an Ordinance entitled “An Ordinance Establishing Procurement Procedures for the City of Sumter, South Carolina” (the “Purchasing Ordinance”);

WHEREAS, pursuant to the Purchasing Ordinance, the Council must approve by resolution any purchase contract subject to the Purchasing Ordinance that exceeds \$100,000.00; and

WHEREAS, the Council has been presented with a request to approve a purchase contract (the “Contract”) in excess of \$100,000.00;

NOW, THEREFORE, be it resolved as follows:

Section 1. The Council hereby approves the Contract for the supplies, services, equipment, or construction identified below:

SUBJECT:	Citywide Computer Replacement Project
CONTRACTOR/VENDOR	SHI International Corporation Somerset, New Jersey
PRICE:	\$376,859.90 (Funding Source: Fiscal Year 2025-2026 Budget)
METHOD:	Request for Proposals (Purchasing Ordinance, Section II.C.); Supporting materials are attached.

Section 2. The City Manager is hereby authorized to negotiate, execute, and deliver the Contract on behalf of the City in such form and with such additions, deletions, or modifications as he deems necessary or prudent.

ADOPTED THIS 6TH DAY OF JANUARY 2026, BY SUMTER CITY COUNCIL.

CITY OF SUMTER, SOUTH CAROLINA

David P. Merchant, Mayor

James B. Blassingame, Mayor Pro Tempore

Calvin K. Hastie, Sr., Councilman

Colin C. Davis, Councilman

Gifford M. Shaw, Councilman

Anthony Gibson, Councilman

Rebecca Lynn Kennedy, Councilwoman

ATTEST:

Linda D. Hammett, City Clerk



City of Sumter
21 N. Main Street
P.O. Box 1449
Sumter, SC 29150

MEMORANDUM

TO: Deron McCormick, City Manager
FROM: Anthony J. Butts, Jr. Procurement Agent
DATE: December 22, 2025
SUBJECT: Citywide Computer Replacement

RFP #01-25/26 was posted on July 28, 2025, for Citywide Computer Replacement Project. The City of Sumter received the following proposals from the companies listed below:

1. Amanswell, LLC – Stonecrest, GA
2. SHI International Corp – Somerset, NJ
3. VC3, Inc. – Columbia, SC

A panel of five individuals were selected to review and score the three submittals. Each member of the panel reviewed and scored proposals independently and submitted their final scores to the Procurement Department.

Based on the results of the scoring composite, discussions with the panel members and recommendations from Karl McColleston, the City of Sumter's IT consultant, and Mark Partin, Chief of Staff, it is recommended that we move forward with SHI International Corp.

The total price of the procurement is: \$376,859.90

CC: Mark Partin, Chief of Staff

RFP #01 - 25/26 City Wide Computer Replacement

	Criteria A (Max Pts: 25)	Criteria B (Max Pts: 15)	Criteria C (Max Pts: 10)	Criteria D (Max Pts: 10)	Criteria E (Max Pts: 5)	Criteria F (Max Pts: 15)	Criteria G (Max Pts: 10)	Criteria H (Max Pts: 10)	Total (Max Pts: 100)	Company
Panel Member #1	21.15	3	0	0	0	0	0	0	24.15	Amanswell
Panel Member #1	25	6	6	0	0	12.67	8	7.6	65.27	SHI
Panel Member #1	0	9	8	10	0	13.83	8.6	7.2	56.63	VC3
Panel Member #2	25	9	0	8	0	0	0	0	42	Amanswell
Panel Member #2	24	6	6	3	4	11	6	8	68	SHI
Panel Member #2	0	12	8	8	3	11	8	6	56	VC3
Panel Member #3	25	9	5	2	0	15	5	5	66	Amanswell
Panel Member #3	12.5	12	6	5	2	15	10	10	72.5	SHI
Panel Member #3	0	12	8	10	5	15	10	10	70	VC3
Panel Member #4	25	15	0	10	5	0	0	0	55	Amanswell
Panel Member #4	12.5	15	6	10	5	5	5	5	63.5	SHI
Panel Member #4	12.5	15	8	10	5	0	0	0	50.5	VC3
Panel Member #5	25	9	1	6	0	13	3	3	60	Amanswell
Panel Member #5	21	13	6	10	3	13	8	8	82	SHI
Panel Member #5	0	12	8	10	5	15	10	9	69	VC3
AVERAGE SCORE										
	Panel Member #1	Panel Member #2	Panel Member #3	Panel Member #4	Panel Member #5	Average	Company			
	24.15	42	66	55	60	49.43	Amanswell			
	65.27	68	72.5	63.5	82	70.25	SHI			
	56.63	56	70	50.5	69	60.43	VC3			



Pricing Proposal
Quotation #: 26534626
Created On: 8/18/2025
Valid Until: 1/14/2026

SC-City of Sumter

Karl McCollester

PO BOX 1449 ATTN:A/P
SUMTER, SC 29151
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PubSec Inside Account Executive

Kewanna Vincent

300 Davidson Ave
Somerset, NJ 08873
Phone: 732-868-5832
Fax:
Email: Kewanna_Vincent@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Dell Pro 16 Plus (PB16250) XCTO Base Dell - Part#: 3000197387519.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Laptop Std	87	\$1,289.25	\$112,164.75
2 Dell Pro Max 16 Plus (MB16250) XCTO Base Dell - Part#: 3000197387656.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Laptop Power	4	\$2,580.65	\$10,322.60
3 Dell Pro Micro QCM1250 Dell - Part#: 3000197428699.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Std PC	74	\$745.68	\$55,180.32
4 Dell Pro Max Tower T2 (FCT2250) CTO Base Dell - Part#: 3000197429428.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: PCs – Power	4	\$2,580.65	\$10,322.60
5 Dell Pro Thunderbolt 4 Smart Dock SD25TB4 Dell - Part#: 3000197388116.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Docking Station	70	\$193.55	\$13,548.50
6 Dell Pro 27 Plus 4K USB-C Hub Monitor - P2725QE Dell - Part#: 3000197388176.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Monitor	137	\$329.29	\$45,112.73

7	Dell UltraSharp 49 Curved Monitor - U4924DW, 124.5cm (49") Dell - Part#: 3000197388247.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Curved Monitor	11	\$1,129.02	\$12,419.22
8	Kensington FP270W9 Privacy Screen for 27" Widescreen Monitors (16:9) Dell - Part#: 3000197388413.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	28	\$91.40	\$2,559.20
9	Dell Pro Micro All-in-One Stand - MFS22 Dell - Part#: 3000197428952.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	75	\$63.44	\$4,758.00
			Shipping	\$1,094.98
			Total	\$267,482.90

Additional Optional Items

Dell Pro Webcam - WB5023 - 2K QHD Dell - Part#: 3000193367840.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	120	\$73.12	\$8,774.40
Dell Monitor Slim Soundbar - SB521A Dell - Part#: 3000193367836.1 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	100	\$25.81	\$2,581.00

Additional Comments

SHI SPIN: #143012572
 SHI-GS SPIN (For Texas customers ONLY): #143028315
 For E-rate SPI orders, applicant shall be responsible for payment of any outstanding or ineligible costs if USAC rejects reimbursement claim in whole or in part.

Dell has a no-returns policy on all hardware products. If an item is DOA, missing, wrong, or visibly damaged in transit, SHI must be notified within 20 days.

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Maximize your technology's lifecycle with SHI's services to recover, redeploy, remarket, and recycle your devices. For more information, contact AssetRecoveryServices@SHI.com

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Pricing Proposal
Quotation #: 26535955
Created On: 8/18/2025
Valid Until: 1/9/2026

SC-City of Sumter

PubSec Inside Account Executive

Karl McCollester

PO BOX 1449 ATTN:A/P
SUMTER, SC 29151
United States
Phone: 8034362500
Fax:
Email: kmccollester@sumtersc.gov

Kewanna Vincent

300 Davidson Ave
Somerset, NJ 08873
Phone: 732-868-5832
Fax:
Email: Kewanna_Vincent@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Lp7 13.8" CU7/32/1T Black Microsoft - Part#: EP2-33223 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$2,102.82	\$56,776.14
2 Comm EHS+ 3YR on 1YR Mfg Wty Microsoft - Part#: NRQ-00159 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02 Note: Laptop Exec	27	\$199.72	\$5,392.44
3 Microsoft Surface Commerc Srfc TB4 Dock Black Microsoft - Part#: T8I-00001 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$259.00	\$6,993.00
4 D and H Services STOP THEFT Asset Tag D&H - Part#: STPTHEFTAT Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$4.55	\$122.85
5 STOP Securty Tracking of Asset Tag Flex D&H - Part#: FL01 Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$5.68	\$153.36
6 D and H Services House Cstmr Provide Image FAB D&H - Part#: PCIMAGESETUP Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	1	\$454.55	\$454.55
7 D and H Services Customer Image VIA.WIM APP FAB D&H - Part#: WIMIMAGE Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$28.41	\$767.07

8	D and H Services Image upgrade 17.65 229.45 D&H - Part#: IMAGECONFIG Contract Name: OMNIA Partners IT Solutions, Products & Services Contract #: 2024056-02	27	\$20.06	\$541.62
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Shipping	\$43.64
Total	\$71,244.67

Additional Comments

Please Note: Microsoft only has a return policy for DOA units for Surface and Surface Hub Devices. The following are the DOA timeframes:

Surface Hub (55" and 84") - 10 Days

All other Surface Devices - 30 Days

Maximize your technology's lifecycle with SHI's services to recover, redeploy, remarket, and recycle your devices. For more information, contact AssetRecoveryServices@SHI.com

Due to the potential impact of any current or future tariffs, the price and availability of hardware items on this quote may be subject to change.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

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